# **Target Market Determination**



Product	Christmas Club Account
Issuer	Queensland Country Bank Limited ABN 77 087 651 027 (Queensland Country Bank) AFSL/Australian Credit Licence 244 533
Date of Target Market Determination (TMD)	16 May 2024

# **Target Market**

# Description of target market

Current and future Members of Queensland Country Bank who are looking to save for Christmas and eliminate the financial stress. Members must be at least 13 years of age, be an Australian Citizen or have a valid Australian Visa and meet Queensland Country Bank's Know Your Customer and anti-money laundering/counter terrorism financing (AML/CTF) requirements.

## Description of product, including key attributes

## Christmas Club Account to save for Christmas.

- · No monthly account service fee
- To help you save, funds can only be withdrawn by transferring to another account or visiting a branch
- 24/7 internet banking access
- Mobile app
- Interest is calculated daily and paid monthly, based on the daily closing balance
- · No set regular deposits required

## Description of likely objectives, financial situation and needs of consumers in the target market

This product is designed for Members and future Members of Queensland Country Bank who:

- are looking to save for Christmas
- are a minimum age of 13 years and meet Queensland Country Bank's Know Your Customer and AML/CTF requirements

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# **Target Market Determination**



## **Target Market**

Classes of consumers for whom the product is clearly unsuitable

This product is not suitable for Members or future Members who:

- are under the age of 13
- do not meet the target market determination
- are without capacity (without appropriate representation)

## **Distribution Conditions**

### **Distribution conditions**

Distribution of the Christmas Club Account can be provided through all channels which include, in branch, online or by phone. Marketing of the Christmas Club Account may include website and other media channels such as online, radio, TV and paper articles.

Why the distribution conditions and restrictions will make it more likely that the consumers who acquire the product are in the target market

Irrespective of the distribution channel, this account cannot be opened by Members without meeting the key eligibility requirements.

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# **Target Market Determination**



# Reviewing this Target Market Determination

## We will review this Target Market Determination in accordance with the below:

#### **Initial review**

Within twelve (12) months of the effective date

#### **Periodic reviews**

Review to be undertaken each 12 month period after the initial commencement date

### **Review triggers or events**

The review triggers that would reasonably suggest that the TMD is no longer appropriate are:

- · A significant dealing of the product to consumers outside the target market occurs
- Where applicable, feedback from Members
- A systemic issue across the product lifecycle
- Material change to the product features, benefits, fee structure or the terms and conditions
- External events such as adverse media coverage or regulative attention

# Reporting and monitoring this Target Market Determination

## We will collect and review/report on the following information in relation to this TMD

### Complaints

All complaints in relation to this product on a monthly basis. This will include written details of the complaint.

## Significant dealing(s)

Report if we become aware of a significant dealing in relation to the product that is inconsistent with the TMD as soon as practicable and in any case within 10 business days.

#### **Material Change**

Review any material detrimental member impact from product changes at the time of effective material change.

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